Applications for Dealerships of Products of Government Soap Factory.

Q.—662. Sri C. K. RAJAIAH SETTY (Chicknaikanahalli).—

Will the Government be pleased to state:—

(*a*) whether applications were called for dealerships of Government Soap Factory in the year 1953;

(*b*) if so, for how many zones;

(*c*) when these applications were disposed of;

(*d*) whether applications of the persons who quoted the lowest rates of commission and also were qualified as per conditions of notifications were accepted;

(*e*) the rate of commission paid to dealers in 1953;

(*f*) the rate of commission paid after the disposal of applications for dealership;

(*g*) the total sale value from all zones in the years 1953, 1954, 1955 and 1956?

A.—Sri VEERENDRA PATIL (Deputy Minister for Home Affairs and Industries).—

(*a*) Tenders were called for the Agency.

(*b*) 12 (Twelve) Zones.

(*c*) and (*d*) The tenders received were rejected (December 1953).

(*e*) Dealers Discount 2½ per cent.

(*f*) (From November 1955).

Commission ... 4 per cent.

Dealers Discount... 2 per cent.

(*g*) *1954*	*1955*	*1956*
23,26,360,	26,79,528	26,65,760

Sri C. K. RAJAIAH SETTY.—Supplementary to (*c*) and (*d*): What is the reason?

Sri C. M. POONACHA.—This matter was considered by the Government after receipt of the tender and it was then felt that certain areas would have to be revised and that the system of allowing agents to function on commission basis would have to be examined. Therefore, for the time being the previous Government felt that these tenders should be rejected, that the question should be examined *de novo* and that fresh formulas would have to be evolved for the purpose of calling tenders under certain specifically mentioned conditions.

Sri C. K. RAJAIAH SETTY.—In the reply to (*e*) it is stated that the discount was only 2½ per cent. May I know the commission paid then?

Sri C. M. POONACHA.—There was no commission paid. I speak subject to correction. If my friend wants a specific answer I will give it.

Sri C. K. RAJAIAH SETTY.—Is the Government aware that 5% was paid in addition to it?

Sri C. M. POONACHA.—I did mention that I was unable to give a categorical reply without knowing the facts.

Sri A. BHEEMAPPA NAIK.—Will the Government be pleased to state whether these sales would not be effected through the co-operative institutions that are now in existence?

Sri C. M. POONACHA.—It is quite possible and the intention of the Government is to promote sales of these products through co-operative societies, but the position is that such a thing can only be resorted to within the State of Mysore because we do not have any control over the co-operative societies outside the State. I may mention that some of our products are sold in large quantities outside the State. Therefore, there is a sort of difficulty in effecting sales through co-operative agencies in other parts of the country. Within our State, efforts are made to sell the goods through co-operative societies.

Sri A. BHEEMAPPA NAIK.—Will the Government stop calling for tenders within the Mysore State next year as assured by the Hon'ble Minister just now?

Sri C. M. POONACHA.—That is the intention, but there are certain agencies whose term is current. When their period expires, the Government's intention is to do so as far as the State areas are concerned and to effect sales through co-operative societies.

Sri C. J. MUCKANNAPPA.—On a point of order, Sir. The answers stand in the name of the Hon'ble Deputy Minister. There is already a ruling that in the absence of the Minister the Deputy Minister can answer. Here, in the presence of the Deputy Minister the Home Minister is answering questions. Is it in order?

Mr. DEPUTY SPEAKER.—It is quite in order.

ಶ್ರೀ ಬಿ. ಕೆ. ಪುಟ್ಟರಾಮಯ್ಯ.—ಈಗ ಸರ್ಕಾರದವರು ಈ ಕಾರ್ಖಾನೆಯು ಸಾಮಾನುಗಳನ್ನು ಹೊರಗಡೆ ಕೋ-ಆಪರೇಟೀವ್ ಸೊಸೈಟಿಗಳ ಮೂಲಕ ಮಾರುವುದಕ್ಕಾಗುವುದಿಲ್ಲವೆಂದು ಹೇಳಿದರು. ಈ ಸೇಲ್ಸ್ ಡಿಪೋಗಳನ್ನು ಮೈಸೂರಿನಿಂದ ಹೊರಗಡೆ ಇಡುವುದಕ್ಕೆ ಇರುವ ತೊಂದರೆಗಳೇನು?

ಶ್ರೀ ಸಿ. ಎಂ. ಪೂಣಚ್ಚ.—ಕೆಲವು ತೊಂದರೆಗಳಿವೆ. ಏಕೆಂದರೆ ಬೇರೆ ಕಡೆಗಳಲ್ಲಿ ನಮ್ಮ ಮೈಸೂರು ಸರ್ಕಾರದ ಕಾರ್ಖಾನೆಗಳಲ್ಲಿ ತಯಾರಾದ ಸಾಮಗ್ರಿಗಳನ್ನು ಮಾರಾಟ ಮಾಡುವುದಕ್ಕೆ ಸೇಲ್ಸ್ ಡಿಪೋಗಳನ್ನು ಇಡಬಹುದು. ದೊಡ್ಡ ದೊಡ್ಡ ಪಟ್ಟಣಗಳಲ್ಲಿ ಎಂದರೆ, ಬೊಂಬಾಯಿ, ಡೆಲ್ಲಿ, ಕಲ್ಕತ್ತ, ಇಂತಹ ಕಡೆಗಳಲ್ಲಿ ಇಡಬಹುದು. ಉಳಿದ ಕಡೆಗಳಲ್ಲಿ ಈ ರೀತಿಯಾಗಿ ಇಡುವುದಕ್ಕಿಂತ ಏಜೆಂಟುಗಳ ಮುಖೇನ ಮಾರಾಟ ಮಾಡುವುದರಿಂದ ಹೆಚ್ಚಿನ ಅನುಕೂಲವಿದೆ. ಇದರಿಂದ ಸರ್ಕಾರಕ್ಕೆ ಹೆಚ್ಚಿನ ದುಡ್ಡನ್ನು ಖರ್ಚು ಮಾಡಬೇಕಾಗಿ ಬರುವುದಿಲ್ಲ. ಬೇರೆಯಾಗಿ ಡಿಪೋಗಳನ್ನು ಇಟ್ಟರೆ ಹೆಚ್ಚಿಗೆ ಹಣ ಖರ್ಚುಮಾಡಬೇಕಾಗುತ್ತದೆ. ಇವುಗಳನ್ನೆಲ್ಲ ಪರಿಶೀಲನೆಮಾಡಿ ಸರ್ಕಾರದವರು ಈ ವಿಷಯವನ್ನು ಏಜೆಂಟುಗಳ ಮುಖೇನ ಮಾರಾಟಮಾಡುವುದೇ ಸೂಕ್ತವೆಂಬ ತೀರ್ಮಾನಕ್ಕೆ ಬಂದಿದ್ದಾರೆ.

Sri C. J. MUCKANNAPPA.—May I know the names of the 12 Zones and the Dealers appointed to Mysore?

Sri C. M. POONACHA.—The names of Zones of course could be furnished. (1) Mysore South comprising Mysore, Mandya, Hassan, Chickmagalur, and Shimoga Districts, and Coorg, (2) Mysore North comprising Bangalore, Kolar, Chitaldrug, Tumkur and the proposed Bellary District, (3) Madras (excluding proposed Andhra State) and Travancore-Cochin States, (4) Hyderabad (Deccan) and the proposed Andhra State, (5) Bombay City, (6) Bombay North comprising all Districts of Bombay State north of Poona and Rajasthan State, (7) Bombay South comprising Poona and other Districts of Bombay South of Poona, (8) Madhya Pradesh, (9) West Bengal, Bihar, Orissa and Assam, (10) Uttar Pradesh, (11) Delhi, Punjab and Kashmir States and (12) Ceylon. These are the various zones.

Sri C. J. MUCKANNAPPA.—My question with regard to the names of dealers of Mysore North Zoon has not been answered.

Sri C. M. POONACHA—.I require notice for that.

Sri C. J. MUCKANNAPPA.—With reference to Part (F) of the question it has been stated in the answer that commission is 4 per cent and Dealers' Discount is 2 per cent. May I know the lowest tender rate received in this behalf?

Sri C. M. POONACHA.—I may be speaking from memory. There were quotations offering at lower rate of commission to these agencies, but however, on examining the credentials of the persons who offered to take up such agencies, the Government felt that it was not just commission rate that would ensure sales position, but it was the overall performance and the guarantee that could be given by the agencies that came forward. Therefore, with due consideration, it was felt that greater agency commission rate could not be the criteria on which this question could be decided.

Aerodromes for Civil Aviation in the State.

Q.—675. Sri S. KARIAPPA (Virupakshipura).—

Will the Government be pleased to state:—

(*a*) whether they propose to open a few ærodromes for civil aviation in the state;

(*b*) if so, the places they have in contemplation?

A.—Sri H. K. VEERANNA GOWDH (Minister for Public Works).—

(*a*) Yes.

(*b*) Hubli.

ಶ್ರೀ ಎಸ್. ಕರಿಯಪ್ಪ.—ಹುಬ್ಬಳ್ಳಿಯಲ್ಲಿ ವಿಮಾನ ನಿಲ್ದಾಣವನ್ನು ಸ್ಥಾಪನೆಮಾಡಬೇಕು ಎಂದು ನಿರ್ಧಾರ ತೆಗೆದುಕೊಂಡಾಗ ಯಾವ ಯಾವ ಸ್ಥಳದ ಹೆಸರು ಚರ್ಚೆಗೆ ಬಂತು?